

CITY OF UNION CITY
HUDSON COUNTY, NEW JERSEY
RENT STABILIZATION BOARD

REGULAR MEETING : TRANSCRIPT OF
: :
: :
-----: PROCEEDINGS

Union City City Hall
2nd Floor Courtroom
3715 Palisade Avenue
Union City, New Jersey

Monday, April 8, 2024
Commencing at 6:39 p.m.

M E M B E R S P R E S E N T:

JUAN MILAN, CHAIRMAN
SANDRA VASQUEZ, VICE CHAIRPERSON
NORMA GUEVARA, COMMISSIONER
ROSANA COLON, COMMISSIONER
YDALY POZO, COMMISSIONER

M E M B E R S A B S E N T:

YAMIRUS HOLGUIN, COMMISSIONER
ORQUIDIA SANCHEZ, COMMISSIONER

A L S O P R E S E N T:

NEIL D. MAROTTA, ESQ., Board Counsel
KENNEDY NG, Administrator
CHRISTINA M. RIVERA, ESQ., Tenant Advocate
FRANCOIS NUNEZ, Staff Member
KENNY CABALLERO, Staff Member
CASMILA SOLIS, Staff Member
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Attorney for landlord at 703A-707
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Attorney for landlord at 711 10th Street

1	I N D E X	
2		<u>PAGE</u>
3	CALL TO ORDER	5
	SALUTE TO FLAG	5
4	ROLL CALL	5
5	INTERPRETER SWORN	40
6	HEARINGS	
7	508 28th Street	7
	703A-707 28th Street	9
8	711 10th Street	40
9	RESOLUTIONS	97
10	OTHER BUSINESS	99
11	ADJOURNMENT	101
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

I N D E X

711 10th Street

WITNESSPAGE

GREGORY ARIYAN

67

KENNEDY NG

71

CARMEN RODRIGUEZ

78

E X H I B I T SNO.DOCUMENTPAGE

B-1

Ms. Colditz's analysis

60

A-1

document

85

1 MR. NG: This is the meeting of the rent
2 leveling board, today's date is April 8, 2024 and
3 the time now 6:39. We are in the municipal court
4 chambers, 3715 Palisade Avenue, Union City, New
5 Jersey.

6 Pursuant to the open public meetings
7 law, adequate notice of this meeting was provided
8 to The Bergen Record, The Jersey Journal, and The
9 Hudson Reporter more than 72 hours in advance of
10 the meeting and is posted at the municipal
11 offices. The notice includes the date, time,
12 location, and to the extent known the agenda for
13 the meeting.

14 Please rise for the flag salute.

15
16 (Whereupon, the Pledge of Allegiance was
17 recited.)

18
19 **ROLL CALL:**

20
21 MR. NG: At this time, I'm going to do
22 the roll call.

23 Commissioner Norma Guevara.

24 COMMISSIONER GUEVARA: Yes.

25 MR. NG: Commissioner Ydaly Pozo.

1 COMMISSIONER POZO: Present.

2 MR. NG: Commissioner Yamirus Holguin,
3 not present.

4 Commissioner Vice Chairman Sandra
5 Vasquez.

6 VICE CHAIRPERSON VASQUEZ: Present.

7 MR. NG: Commissioner Rosana Colon.

8 COMMISSIONER COLON: Present.

9 MR. NG: Chairman Mr. Juan Milan.

10 CHAIRMAN MILAN: Present.

11 MR. NG: We have the interpreter today,
12 Mr. Gonzalez, present. So we have a quorum.

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1 **508 28TH STREET, APT. 2L -**

2 **Decline of service:**

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4 MR. NG: And, Mr. Marotta, I don't know
5 if we're going to follow the same sequence of the
6 agenda?

7 MR. MAROTTA: We actually can follow the
8 sequence. The first matter on is 505 28th Street,
9 Apartment 2L, is a decline in service matter. The
10 property owner submitted -- well, the attorney for
11 the property owner submitted a request for
12 adjournment. This is the first request. The
13 attorney is Tomas Paneque and he is overseas, he's
14 on vacation.

15 CHAIRMAN MILAN: Mr. Paneque is
16 overseas. This is the first adjournment?

17 MR. MAROTTA: First time requesting the
18 adjournment.

19 CHAIRMAN MILAN: Since it's the first
20 one and counsel is overseas, I guess we can grant
21 it.

22 So I make a motion that for 505 28th
23 Street, Apartment 2L, decline of service case, we
24 or we table it until a further meeting, as able to
25 be set in the proper agenda by the administrator.

1 MR. NG: Okay. So the motion was made
2 by our Chairman, Juan Milan.

3 VICE CHAIRPERSON VASQUEZ: I'll second
4 that.

5 MR. NG: Second by our Vice Chairman,
6 Sandra Vasquez. Roll call.

7 Commissioner Norma Guevara.

8 COMMISSIONER GUEVARA: Yes.

9 MR. NG: Commissioner Ydaly Pozo.

10 COMMISSIONER POZO: Yes.

11 MR. NG: Commissioner and Vice Chairman
12 Sandra Vasquez.

13 VICE CHAIRPERSON VASQUEZ: Yes.

14 MR. NG: Commissioner Rosana Colon.

15 COMMISSIONER COLON: Yes.

16 MR. NG: Chairman Juan Milan.

17 CHAIRMAN MILAN: Yes.

18 MR. NG: Motion has passed.

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1 **703A-707 28TH STREET, ALL APTS. -**

2 **NEW CONSTRUCTION:**

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4 MR. MAROTTA: The next matter is
5 703A-707 28th Street, I'm going to bring a chair
6 up here for Mr. Mele. This matter, we had begun a
7 hearing on this matter and it was carried. The
8 purpose to carry it was to afford the property
9 owner, at their request, to obtain a witness, the
10 prior property owner who issued -- claims to have
11 issued a notice of a claim of exemption. And Mr.
12 Mele had arranged to have that individual appear
13 by Zoom tonight. However, subsequent to that, on
14 Thursday, we received a request from Mr. Mele for
15 adjournment because his client is ill and/or under
16 doctor's supervision. I'll really let Mr. Mele
17 explain the basis for his adjournment request.

18 I asked him for some more information,
19 which he submitted today. I asked for that
20 earlier this morning. And he submitted more
21 information today. And we have counsel for the
22 tenants here, Mr. Ron Kurzeja and Christina
23 Rivera.

24 CHAIRMAN MILAN: Okay, sir.

25 MR. MELE: Thank you. And, firstly, I

1 know this file has carried a long time, so I
2 apologize for another request. But I was
3 surprised on Thursday with the notification from
4 my client. He had previously had open heart
5 surgery and he has a new valve and the aorta was
6 replaced and that's the extent of the details I've
7 gotten so far. It was a fairly serious operation,
8 of course. And he is required by his doctor,
9 who -- my client is from originally Turkey and his
10 doctor is there. He's required to go at least for
11 an annual visit to check on things. And he
12 usually has to stay for a matter of some weeks to
13 have some more bed rest and whatever, get away
14 from things.

15 He is in the midst of making the
16 arrangement for going for that checkup. But in
17 the meantime, because it's about the year or maybe
18 a little over the year, I'm not sure of the exact
19 date, but basically his doctor has forbidden to go
20 to any kind of meetings with stress or whatever
21 else. He says he's not allowed to come here and
22 that's why he's not here with me tonight, one way
23 or another. I know that can potentially now put
24 me in a tough spot relative to the case, if the
25 adjournment is not granted. But I would ask that

1 in spite of the history of the case being carried,
2 that it be considered for another adjournment.

3 I'm going to be keeping tabs on my
4 client going forward now. Initially, he believes
5 that he would probably be back for the June
6 meeting in terms of the calendar. But I will be
7 talking to him in the meantime. If he's well
8 enough, I may be able to do a Zoom with him next
9 month. But that's the possibilities that I don't
10 have answers for you yet, I'm sorry to say. But
11 that's what I know as of Thursday, when I sent the
12 official request over.

13 MR. MAROTTA: And the reason I asked --
14 I advised, first of all, Mr. Mele, that I cannot
15 make the adjournment, I can't grant the
16 adjournment, the board can grant the adjournment.
17 In those situations where it's the initial
18 request, obviously, the office can grant it
19 because or advise that it would be granted because
20 that's our policy. After that initial
21 adjournment, adjournment can be provided under
22 extraordinary circumstances.

23 So at first look, it's an extraordinary
24 circumstance that's being presented, somebody's
25 health. However, part of the reason I requested

1 Mr. Mele not rely upon his email and letter is if
2 the board is so inclined to grant the request, I
3 believe that we need to formalize a method by
4 which this matter will go forward, okay, one way
5 or the other. And my concern is that to push it
6 out to June, without anything further stating what
7 the issue is, for example, a note from the doctor
8 saying under the circumstances he's not permitted
9 to, you know, to work, he's not permitted to be in
10 a stress situation, you know, what Mr. Mele
11 already stated on the record. But no offense to
12 Mr. Mele, but he's not a doctor -- well, he is a
13 doctor, but not the right kind of doctor.

14 MR. MELE: Thank you, actually, yes, but
15 I got you.

16 MR. MAROTTA: Not the right kind of
17 doctor. So -- and then also we received a
18 request, before any of this was relayed to Ms.
19 Rivera -- not a request, but an objection to the
20 adjournment, from Ms. Rivera. And I know that Mr.
21 Kurzeja had also shown concern about the request
22 and also expressed to me that he wanted some
23 certainties as to what was going to take place.

24 So all that being said, I would request
25 that they comment.

1 MR. KURZEJA: I'm Ron Kurzeja, you know
2 I've been here a number of times. I just want to
3 point out that I think we all -- I want to be as
4 neutral and as fair as possible. I think we all
5 have to be considerate to medical issues, they
6 come up when they come up. People, you know, do
7 have problems from time to time. So I'm not here
8 to criticize any of that. But what I really
9 wanted to advise this board is that this is an old
10 case. Two of the tenants are here tonight and
11 these folks, I think, have been here on every
12 meeting. I think I've been here three times. Why
13 don't you folks stand up, Tamara Miller and David
14 Picer.

15 I want to bring to your attention the
16 human aspect of this and why this board should
17 consider everything and reach some determination
18 ultimately. These people are not attorneys, okay.
19 They don't have routine interactions like we do
20 with boards and courts every day. I've gotten to
21 the point where, in my life, it's not stressful
22 coming to court. I assume Christina can say the
23 same thing, you can, and Mr. Mele probably can
24 also. But for people who aren't attorneys and
25 don't come to court and don't face the stress and

1 what happens in a hearing, you got to understand
2 that this very uncertain for them.

3 These folks moved into a building a
4 couple years ago -- I'm not here to testify and
5 we're not asking them to testify right now. But
6 what I want this board to understand is there
7 really isn't only one case here, okay, there are
8 multiple cases. There's the -- I'm going to call
9 them the applicant, the property owner who's
10 seeking to establish this building as a building
11 exempt from rent control. The tenants moved into
12 this building. And for the obvious reason that
13 you heard testimony about already, the building
14 has issues when it comes to the exemption. But
15 there are really two parts to this case, and I say
16 multiple cases, because there were six people who
17 were very interested. I should point out that
18 Joshua Roque has somehow been reassigned in the
19 military and he gave up his lease and he's no
20 longer in Union City. I think he's been
21 reassigned to Virginia or wherever it is, but he's
22 out of the picture. But there are five people in
23 a nine unit building, I don't know what's going on
24 with the other four people, but they have probably
25 some of the similar issues.

1 And these folks, I want this board to
2 understand, moved into a building -- I know from
3 my discussions with them, that they believe it was
4 rent controlled. And their lives are, you know,
5 being made stressful by the fact that they don't
6 where they're going to be a year from now or
7 six months from now. And it's all based upon the
8 determination of this case. I'd like to believe
9 that I can be successful for them and Christina
10 can be successful for them. And what we would
11 like to do or what I believe I can do -- and once
12 again, I'm not arguing the case I made my opening
13 statement and some of this is overlapping -- we
14 would like to think that unfortunately for the
15 landlord, not the health issues, but
16 substantively, that we will prevail, so that they
17 can go on with their lives in a normal manner.

18 Right now, they're living the
19 uncertainty of not knowing what's going to happen
20 perhaps in six months, maybe three months, maybe
21 nine months, who knows what. But I made the
22 statement because you're here listening to the
23 applicant's attorney asking for a medical
24 adjournment. I'm sympathetic to it to the extent
25 that people do have medical problems, but by the

1 same token, these folks don't have medical
2 problems, but they have stress that's been induced
3 by these proceedings. And I think it would be up
4 to the board -- and I know I had conversations
5 with Neil about trying to put -- I don't know what
6 I would call it, put constraints on this case to
7 get it over so that these people know where they
8 are.

9 They're probably in a much different
10 position than is the landlord. One thought is
11 that if this board takes forever to decide this
12 case, they're probably protected during that whole
13 time period. But you got to consider the fact
14 that they're giving up their time, they're facing
15 the uncertainty. So for all practical purposes,
16 we've got to get this thing done with some
17 guidelines that have to have some force and
18 effect.

19 MR. MAROTTA: I may just to --

20 MR. KURZEJA: I'm sorry, that's all I
21 wanted to say.

22 MR. MAROTTA: Great. Thank you, Ron.
23 Just to add onto that, I understand that in the
24 past, the property owner had tried to get the
25 current tenants to sign new leases that carried

1 language the property was exempt from rent
2 control. And I had expressed that to Mr. Mele
3 sometime in the past. And one of the parameters I
4 would request that Mr. Mele confirm that no
5 further interaction with the tenants concerning a
6 lease changing the parameters would be set forth.

7 MR. MELE: I mean I'm not aware of
8 anything being signed that went beyond that.

9 MR. MAROTTA: I don't think any of the
10 tenants signed it.

11 MR. MELE: Okay.

12 MR. MAROTTA: But that adds to Mr.
13 Kurzeja mentioned stress.

14 MR. MELE: Okay. And if I may, just,
15 you know, from my client's perspective, I mean
16 certainly -- I mean they had gone with the first
17 set of renewals, that's when they actually found
18 out that it hadn't been exempted after all. And
19 it wasn't that my client knew it was rent
20 controlled and still went ahead anyway and wrote
21 their own lease the way they wanted to. It was
22 never like that.

23 MR. MAROTTA: Just so you know, I agree.
24 I'm not saying that your client --

25 MR. MELE: Just to give the fuller

1 picture of that part of it. And I don't know if
2 you finished?

3 MS. RIVERA: I mean I'm just going to
4 co-sign Mr. Kurzeja's statement.

5 MR. MELE: And if I can just say two
6 quick things in response to some of your comments.
7 In terms of six months, a year from now, whenever
8 the lease is due to renew, I mean when is that not
9 an uncertain time for folks? I mean maybe to
10 different measure of degree, but every year, you
11 will have some kind of rent increase, typically.
12 And the tenant may decide that that's not the
13 right spot for them anymore. There's no way to
14 guarantee further out into the future. I can't
15 tell them five years from now any of them are
16 going to be in the building. Nobody knows that.
17 So while the uncertainty of what this means to the
18 cost, granted that's why we're here, and I can
19 appreciate that. And I can appreciate the time
20 it's taken to get everything together on this,
21 believe me.

22 But also an offshoot of a point here is
23 I mean to the extent of the delay in resolving the
24 case, I would argue that my client is the one that
25 hurts the most by delays because we don't have any

1 certainty about where things go. Does he have to
2 sell the building because he can't make back the
3 funds from the purchase price that reflected from
4 between buyer and seller, an understanding of rent
5 control exemption. And based on the paperwork
6 that I've previously presented that can't be found
7 in the office anymore here, but certainly was
8 among the package that was filed with the letter
9 that we're -- the issue is the letter requesting
10 the exemption that was not found in the file, but
11 that was part of a bigger package, including all
12 the plans for the reconstruction to be new
13 construction. And somehow that whole package is
14 not in the office anywhere here. Because my OPRA
15 request was for the entire building, every office
16 in the building, anything to do with this
17 property. And none of that paperwork came back,
18 not just the one letter is missing.

19 So, you know, I think it's fair to say
20 that there's a likelihood that a package got lost.
21 And the reason I say that in particular is because
22 of those plans, that is the only way the seller
23 was able to get the CO that they obtained for the
24 closing to sell to my client. So it had to be
25 here and had be processed, whether it's still here

1 or not.

2 So, in my view, you know, there's a
3 fairly good argument there to say that this
4 paperwork was here and delivered at the time it
5 had to be to make us close when it did. So that's
6 why I would debate the strengths and weaknesses of
7 cases a little bit, but that's what we do. That's
8 the way it is. But that is factual information
9 about part of what's happened here.

10 MR. MAROTTA: Okay.

11 MR. MELE: Just want to make sure to
12 mention.

13 MR. MAROTTA: I will mention that the --
14 from Mr. Mele's perspective, he's actually
15 correct. The tenants right now are protected,
16 their rent cannot be increased, okay. So they are
17 protected right now. Because now it's passed to
18 the landlord to prove the exemption. So in that
19 regard, I hope that they have some -- I know
20 there's not certainty, but at least their rent
21 cannot be increased until this is resolved. And
22 at that point, and even now -- well, at that
23 point, then the landlord can start, if it is
24 subject to rent control, start filing registration
25 statements and get the annual increases that they

1 would be permitted to. Until this is resolved,
2 they cannot even go forward with that because they
3 don't have a base rent set. So it is -- the delay
4 causes more for the property owner than for the
5 tenants.

6 On the other issue, Chairman Milan, at
7 one prior matter concerning new construction
8 requested that the complete file be brought to the
9 meeting itself. And maybe if the board is so
10 inclined to grant the adjournment, that it be done
11 at that time with the representative and the file
12 be presented at the hearing.

13 So the only other thing I have is as far
14 as setting forth parameters, if the board is so
15 inclined to adjourn the matter, set forth
16 parameters what has to be proven as far as -- by
17 proof, I mean something from the landlord's doctor
18 saying he can't appear at any hearings until such
19 and such a date or he's going to be at his annual
20 visit on such and such a date, that that's
21 established, that these things are established.
22 Not we may hear from him in the future, you know.
23 This is not where it's all of a sudden -- there's
24 a medical certainty here, he needs the
25 appointment, he needs to be cleared and that's the

1 time frame that can be established.

2 MR. MELE: And if I can just add another
3 aspect of this late notification to me and
4 therefore you guys is all that -- the notification
5 I got from my client was that he was getting ready
6 to set an appointment, but his doctor is traveling
7 at the instant time for a little bit longer. So
8 he's waiting I believe it's in the order of a week
9 or two to get a firm appointment date. And of
10 course that and anything else that's required by
11 the board as far as notifications or updates,
12 whatever it might be, and of course, I will do it
13 as soon as I have everything. And I will be
14 pushing hard to get as much certainty in terms of
15 certainly first the timing of that appointment and
16 any kind of prognosis, things like that. I'll be
17 in constant contact to be able to relay anything
18 that's going on with his condition and his
19 location, too, since he has to go to his doctor.
20 But I certainly would do that.

21 Also, I talked briefly earlier this
22 afternoon with you about my client, if the doctor
23 clears him for May, but if he's still over there,
24 that I would see about trying to do a Zoom
25 appearance for him so that we don't have to wait

1 until June, for example. Certainly my client is
2 eager to testify in this matter, he has not yet,
3 just in case anyone doesn't recollect. But it's a
4 matter of as soon as he's up to it, certainly by
5 whatever mechanism will work for the board,
6 certainly we'll look to have that done. And
7 that's a fair chunk of at least what's left in
8 terms of testimony.

9 MR. MAROTTA: The --

10 MR. KURZEJA: Neil, excuse me. I just
11 want to address one minor point that I think you
12 made. I don't have a copy of the transcript from
13 the last meeting, but I thought I questioned
14 somebody who had the file and it was marked.

15 MR. MAROTTA: Yes. Well, I don't know
16 if she had the whole file here. The only reason I
17 bring that up is because at a prior similar
18 matter, the person testified, had the file here.
19 There was questions about it, and the chair says
20 he wanted to see the whole file. That's the only
21 reason I bring it up, just to be sure, maybe.

22 MR. KURZEJA: Here's the thing, Neil.
23 I'm assuming somebody gets the transcripts of each
24 proceeding?

25 MR. MAROTTA: If they're requested, I'd

1 like them to be requested.

2 MR. KURZEJA: I believe Christina
3 requested transcripts.

4 MS. RIVERA: Last week.

5 MR. KURZEJA: I can't recall exactly
6 what happened, the transcript will speak for
7 itself. And I don't remember if it was the whole
8 file or part of a file. But I remember
9 specifically asking that it be marked and be put
10 into evidence. Once again, I stand corrected if
11 the transcript says something different, but
12 that's my recollection.

13 MR. MAROTTA: My recollection was that
14 the individual testified that there might have
15 been a separate type of file that would not carry
16 correspondence, okay. So in that, I do have a
17 recollection of that.

18 CHAIRMAN MILAN: Do we have what was put
19 into evidence at the last time we had this case?
20 That might tell us what exactly was being --

21 MR. MELE: As far as that file that was
22 examined I mean?

23 CHAIRMAN MILAN: If it was put into
24 evidence.

25 MR. MELE: I don't remember the name,

1 whoever was the one who was testifying about it, I
2 think she took it back with her?

3 CHAIRMAN MILAN: Yeah, they wouldn't
4 leave it.

5 MR. MELE: I mean I wasn't aware of any
6 copies made for anyone here either, as far as I
7 know of that.

8 CHAIRMAN MILAN: Just wondering if there
9 was some exhibit that was put into evidence.

10 MR. MAROTTA: I don't have the exhibit
11 list.

12 CHAIRMAN MILAN: Or whatever the file
13 was.

14 MR. MAROTTA: Can we go off the record?

15 CHAIRMAN MILAN: Let's go off the
16 record.

17
18 (Discussion held off the record.)

19
20 CHAIRMAN MILAN: Back on the record.

21 MR. MAROTTA: We presented everything to
22 the board for its decision.

23 CHAIRMAN MILAN: I don't like to leave
24 this open-ended at all because there's no
25 guarantees that June comes, even if we get some

1 assurances, all of a sudden, landlord feels stress
2 and doesn't want to risk it and we're back where
3 we started.

4 MR. MELE: If I may?

5 CHAIRMAN MILAN: Go ahead.

6 MR. MELE: I mean certainly -- I mean
7 really anything can happen, medically, nobody has
8 a crystal ball. But I mean if it's something
9 where when he gets over to his doctor shortly, if
10 I can talk about doing some kind of, for example,
11 videotaped testimony or what have you, some kind
12 of recorded testimony --

13 MR. MAROTTA: Unless you're going to pay
14 for all of us to go to Turkey.

15 CHAIRMAN MILAN: I think the board
16 should be --

17 MR. MELE: I'm talking about -- I wish I
18 could, but no. I mean if it was something like a
19 recorded Zoom kind of thing is what I was thinking
20 actually. And, I'm sorry, I don't have the
21 budget, I wish.

22 CHAIRMAN MILAN: I understand the
23 issues.

24 MR. MELE: I mean anything to capture
25 his statements, certainly if there's a way that's

1 acceptable, I would love to do that as soon as
2 possible.

3 MR. MAROTTA: If I may, just real quick?
4 The board is reluctant to have witnesses testify
5 by Zoom.

6 MR. MELE: Okay.

7 MR. MAROTTA: If there's a medical
8 issue, I get it. My recommendation to the board
9 is that -- you know, something there, then they
10 can consider that.

11 CHAIRMAN MILAN: I think we go by Zoom
12 in this case because of all of the particular
13 problems -- I mean today we could have done it by
14 Zoom. We're actually willing to go by Zoom to a
15 large extent.

16 MR. MAROTTA: Except until the doctor
17 sees him, he doesn't want him involved in any --

18 CHAIRMAN MILAN: I understand that.
19 From a medical perspective, yeah, that would be
20 the way that you do it. But my fear is we say
21 June or August and there's another issue. I'm
22 trying to see if there's a way of circumventing.
23 Is his testimony that central to what you're
24 presenting? In what way will he be proffering
25 anything that has not been given by other?

1 MR. MELE: Well he would have had the
2 direct communication with the seller prior to
3 closing, which as an attorney, of course, I
4 couldn't talk to the seller directly. So I
5 couldn't be in those conversations. And the whole
6 negotiation, the fact being brought up about rent
7 control, and possible exemption or whatever else.
8 I wasn't there for that. And certainly that
9 hasn't been any part of the hearing testimony so
10 far either.

11 CHAIRMAN MILAN: This is the actual man
12 that did the sale prior to the current owner, is
13 that the idea?

14 MR. MELE: That's the other person.

15 MS. RIVERA: And that person is going to
16 come testify in person?

17 MR. MELE: The other person is in
18 Turkey. So they have to do it by Zoom and it's, I
19 mean, whatever one or 2:00 in the morning there.
20 They have to do it and they know that if they're
21 there, that that's what they have to do.

22 I'm not sure of the other witness's
23 schedule in terms of coming here. But if it has
24 to be Zoom, they're prepared and ready to do that.
25 I mean they're not going to --

1 CHAIRMAN MILAN: Understood.

2 MR. MAROTTA: I would -- if we're going
3 to adjourn, then do it by Zoom, tentatively for
4 the next meeting, based upon reports back. And
5 that, if you know, the doctor says not right now,
6 then definitely June meeting.

7 CHAIRMAN MILAN: We need that letter
8 from the doctor, even if it is in Turkish, I can
9 find a way of translating it easily.

10 MR. MELE: That's fine. I mean given
11 it's been a couple days for me, that's the main
12 reason why I don't have more material yet of
13 course. And certainly before May, I would have
14 everything that the doctor is talking about and at
15 least have a sense of it, you know, better than we
16 have now as far as -- I mean -- of course, I mean,
17 I'm going to knock on wood, anything the worst
18 happened to my client, then of course there's got
19 to be something else, there's got to be another
20 arrangement that I have to figure out, right, to
21 be able to cover that. But otherwise I mean I can
22 only hope that he progresses rather than
23 regresses.

24 MR. NG: Chairman Milan, I'm sorry to
25 interrupt you, but I have no problem with the Zoom

1 meetings. The only thing is I don't think that we
2 have the capability here in this room. We did
3 it -- well, then someone have to pay overtime for
4 people that deal with it. Because I believe the
5 people that work with the Zoom is -- I don't think
6 it's --

7 MR. MAROTTA: That's not Zoom, that's
8 the court. So you can have a --

9 MR. NG: But someone from outside, it's
10 not from the building deals with that.

11 MR. MAROTTA: Nobody here, that's a fair
12 comment.

13 MR. NG: And in my office, we don't have
14 any capability to set up everything. We're very
15 short in staff now and we're going to be shorter
16 and I'm -- I don't have a problem, we did it in
17 the past in the high school. Then we have to pay
18 overtime to those people in the high school, I
19 mean to the IT, to deal with that during Covid.

20 I mean for just one case, I don't know
21 how we're going to do it. But if we have to bring
22 some people to do it by Zoom, I don't think the
23 city is going to pay for that.

24 MR. MAROTTA: I think the ordinance
25 provides for costs to an appellant.

1 MR. MELE: Yeah. My first, at least,
2 envisioning of something like Zoom would be, I
3 have my laptop out and send a link to the other
4 side so that they can signed in and then everybody
5 can see them, although it's a small screen.
6 Although I might -- I may know how to get it to a
7 bigger screen, like send the signal over to it, if
8 that's the difference. But otherwise if there is
9 a cost, certainly, I mean --

10 MR. MAROTTA: I don't think it would be
11 an extensive cost, but I don't think it should be
12 put on the city.

13 MR. MELE: Absolutely.

14 MR. MAROTTA: In these circumstances.
15 So Covid 19 was a different story.

16 MR. MELE: Understood.

17 MR. MAROTTA: We can look into that,
18 what the cost would be to do that, for somebody to
19 come in and handle that. And confirm that that
20 would work.

21 MR. NG: Exactly.

22 MR. MAROTTA: Or have to set up
23 something else that would. I don't think your
24 laptop -- I thought about that as well.

25 MR. MELE: I understand.

1 CHAIRMAN MILAN: Might be a little rough
2 to somehow get the whole thing.

3 MR. MAROTTA: I think that would be
4 ideal.

5 CHAIRMAN MILAN: We probably can do it
6 through hot spot or something and push it there.

7 MR. MELE: At the worst.

8 CHAIRMAN MILAN: The phone, put a hot
9 spot.

10 MR. MELE: One way or the other.
11 Getting the signal wouldn't be the issue, it would
12 be the visibility.

13 CHAIRMAN MILAN: Exactly.

14 MR. MELE: So I understand that.

15 CHAIRMAN MILAN: And the delays, coming
16 from another country and all the interference,
17 sometimes can be --

18 MR. MELE: It can stagger a little bit.

19 MR. MAROTTA: I had a court matter with
20 somebody in Columbia and it worked pretty well.
21 It's not as far as Turkey.

22 CHAIRMAN MILAN: It's not the distance,
23 it's more where the lines go and I have seen
24 horror stories with it.

25 MR. MAROTTA: Really?

1 CHAIRMAN MILAN: One time they put in
2 the company that will remain nameless, the main
3 line and the back line were all going different
4 ways. They went through Puerto Rico, both went
5 through Puerto Rico. And when a hurricane hit and
6 killed the lines, they killed the main line and
7 the backup line.

8 MR. MELE: Okay.

9 CHAIRMAN MILAN: So that wasn't good.

10 MR. MAROTTA: Okay. So again, unless
11 counsel has anything further?

12 MS. RIVERA: Nothing further.

13 MR. KURZEJA: No.

14 CHAIRMAN MILAN: I'm going to ask for
15 a -- I'm going to make a motion to grant the
16 adjournment. We'll see if they agree or not. But
17 I want a note -- we want a note from the doctor in
18 Turkey or somewhere that say kind of what you said
19 already.

20 MR. MELE: Sure.

21 CHAIRMAN MILAN: But specifying and
22 trying to give us as much as they can. Obviously,
23 a doctor is not fortune tellers.

24 MR. MELE: Sure.

25 CHAIRMAN MILAN: But tell us an idea of

1 when we will have that date. However, I'm going
2 to make a proviso in this motion that if within
3 three to six months, we are not wrapped up and
4 being able to see the person, we may have to
5 dismiss this case. Because I don't think it's
6 fair to keep carrying it --

7 MR. MELE: Absolutely.

8 CHAIRMAN MILAN: -- longer and longer.

9 MR. MELE: I don't mean to take the
10 board's time as many times as we have. It was
11 never the intention, so I do apologize for that.
12 And for all different reasons that it occurred.

13 And I appreciate the possibility of
14 another window as short as necessary, certainly it
15 would be. But thank you for that.

16 VICE CHAIRPERSON VASQUEZ: What are we
17 saying about the May meeting or just wait --

18 CHAIRMAN MILAN: It depends.

19 VICE CHAIRPERSON VASQUEZ: -- until the
20 documents.

21 CHAIRMAN MILAN: We're going to attempt
22 to do it in May. He's got to get the
23 documents. And also what -- and also it may be
24 good if we get a sense, just because to try to put
25 it to a minimum, what exactly are you trying to --

1 what line of thought are you trying to follow for
2 your witness, so that way they're prepared and not
3 expose them to overdue stress or prolong a meeting
4 that would probably -- that should probably be
5 kept short, given the circumstances. But for
6 that, they would need to have a pretty a good
7 idea.

8 MR. MAROTTA: Do you want to present a
9 proffer as to his testimony? I mean obviously you
10 won't be held 100 percent to it, but at least...

11 MR. MELE: A lot of it is what I
12 mentioned earlier about preclosing conversation
13 and discussion and documentation preparation that
14 was done, that my client saw, that's also what I'm
15 looking to hear on the seller's side, as the
16 witness I mentioned recently. To really connect
17 that whole process leading up to closing because
18 at that point the filings had to have been in
19 place, you know, in the office here. Otherwise,
20 we wouldn't have been able to close.

21 So that's really the time period where
22 those folks were the only ones talking to each
23 other, in that sense. I talked to my client, but
24 that's secondhand. It was really -- and
25 confidential, too, I guess, but between him and

1 the seller at the time before closing that that
2 was really where all of this was kind of defined.

3 MR. NG: We also, Neil, have to take
4 under consideration that for us to put it on the
5 agenda, we need 20 days.

6 MR. MAROTTA: 20 days notice.

7 MR. NG: 20 days before because we have
8 to do the paperwork. We are in April now --

9 MR. MAROTTA: That's a week from now.

10 MR. NG: So May meeting, what day is the
11 May meeting? So probably forget about May because
12 we are meeting, it's like a week after we have to
13 prepare.

14 MR. MELE: 13th.

15 MR. NG: 20 days, it's like --

16 MR. MAROTTA: It's almost right away.

17 CHAIRMAN MILAN: May 13th.

18 MR. NG: So we just -- one more week, I
19 have to send paperwork.

20 MR. MAROTTA: By the 19th we have to
21 send --

22 CHAIRMAN MILAN: By the 19th of April,
23 we're at the 8th. So we're talking eleven days.
24 I don't know if you can put all that together in
25 eleven days.

1 MR. MAROTTA: By the 12th, I'm sorry. I
2 have so much.

3 MR. MELE: The 12th I have is a Sunday.

4 CHAIRMAN MILAN: By Friday, you have to
5 put the thing together.

6 MR. MELE: By Friday, that could be
7 difficult.

8 MR. NG: If it will be for June, we'll
9 have more of a leeway. And also not that much
10 because it's like --

11 CHAIRMAN MILAN: Yeah.

12 MR. MAROTTA: It goes fast.

13 MR. MELE: Certainly, like I said, in
14 the next handful of days, I'm planning to have a
15 lot of my answers.

16 MR. NG: At least, if you have like
17 notification, note from the doctor that the
18 gentleman is not available for May, so we know.

19 CHAIRMAN MILAN: Yeah.

20 MR. MELE: The other trick with May is
21 if it's just the one week now, when the doctor is
22 back yet, I'm not sure.

23 CHAIRMAN MILAN: Right.

24 MR. NG: That's what I'm saying.

25 MR. MELE: He may be gone for another

1 week.

2 CHAIRMAN MILAN: I don't think we have
3 the time for May. But it might be easier if we
4 aim as fast as you can because it will help you.
5 But most likely scenario will be June.

6 MR. MELE: I'm not looking to wait for
7 any deadline to get information to the board. I'm
8 going to get it as soon as I have it in my hands,
9 and I'm going to be making the calls.

10 MR. MAROTTA: I'll admit Mr. Mele has
11 presented documentation timely.

12 CHAIRMAN MILAN: Okay. That's the
13 motion I will make. I don't know if anybody wants
14 to second it or you guys want to discuss it in a
15 different way?

16 COMMISSIONER POZO: I second it.

17 MR. NG: Second by Commissioner Ydaly
18 Pozo. So roll call.

19 Commissioner Norma Guevara.

20 COMMISSIONER GUEVARA: Yes.

21 MR. NG: Commissioner Ydaly Pozo.

22 COMMISSIONER POZO: Yes.

23 MR. NG: Commissioner and Vice Chairman
24 Sandra Vasquez.

25 VICE CHAIRPERSON VASQUEZ: Yes.

1 MR. NG: Commissioner Rosana Colon.

2 COMMISSIONER COLON: Yes.

3 MR. NG: Chairman Juan Milan.

4 CHAIRMAN MILAN: Yes.

5 MR. NG: Motion has passed.

6 CHAIRMAN MILAN: Thank you.

7 MR. MELE: Thank you so much. I really
8 appreciate it. And, again, I'm sorry for the
9 circumstances around this case, but once we can
10 get it wrapped up, believe me, nobody wants it
11 more than my client and me. Although I love
12 visiting you all, please don't take it that way.

13 CHAIRMAN MILAN: I'm sure.

14 MR. MELE: I do want the board to be
15 able to move onto other things. So thank you.

16 MR. NG: Thank you.

17 CHAIRMAN MILAN: Thank you.

18 MR. MELE: Thanks.

19 * * * *

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1 **711 10TH STREET - APT. 3L -**

2 **HARDSHIP:**

3
4 MR. MAROTTA: So the next matter.

5 CHAIRMAN MILAN: Right.

6 MR. MAROTTA: 711 10th Street, Apartment
7 3L, it's a hardship application. I have a
8 conflict having previously represented the
9 property owners on different matters. Still I
10 prefer, and I requested that Ken Goodman appear on
11 my behalf. Mr. Goodman has appeared before on a
12 conflict and he's familiar with the requirements
13 of rent control. So I would like to go off the
14 record for a couple minutes to speak with him and
15 counsel to set up parameters.

16 MS. RIVERA: I just want to put on the
17 record my client's going to need the interpreter.
18 So if they can--

19 CHAIRMAN MILAN: Do we want to swear in
20 Mr. Gonzalez that way we save some time as you're
21 discussing, then we'll go off the record?

22
23 J O S E G O N Z A L E Z, an interpreter of the
24 SPANISH language, after having been duly sworn,
25 did interpret the following testimony:

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(Whereupon a short recess was taken.)

MR. MAYEROVIC: Robert Mayerovic,
M-A-Y-E-R-O-V-I-C, for the applicant.

MS. COLDITZ: You want me to start on my
analysis?

MR. GOODMAN: Not yet, Sue.

MR. NG: This is the agenda. This is
the address I believe it's 711 10th Street,
Apartment 3L. It's about the hardship that we
have for tonight. This is the third item on the
agenda.

MR. GOODMAN: Good evening, Mr.
Chairman, members of the board, I'm Ken Goodman.
I'm filling in for Neil Marotta on this matter due
to a conflict that he had as the board's attorney.

This matter concerns 711 10th St.,
Apartment 3L, and it's a hardship application from
the landlord.

CHAIRMAN MILAN: Do we have the
attorneys for this case?

MR. MAYEROVIC: Yes. For the record, my
name is Robert M. Mayerovic. I represent Valcara
Asset Management, LLC, which is the owner of condo

1 unit apartment number 3L at 711 10th Street, Union
2 City, New Jersey. This is our application for a
3 hardship application rent increase.

4 MS. RIVERA: Christina Rivera from the
5 Union City Tenant Advocates Office on behalf of
6 the tenant, Mrs. Rodriguez. And Mrs. Rodriguez is
7 here.

8 MR. MAYEROVIC: I don't know how -- do
9 you want me to make an opening statement?

10 CHAIRMAN MILAN: Yeah. Usually that's
11 the way we do it and then I guess we need to hear
12 from Susan Colditz, the accountant.

13 MR. MAYEROVIC: So a lot of the facts in
14 this case, I don't think are going to be in
15 dispute. I think a lot of the facts in this case
16 are going to be acknowledged. And if I were to
17 summarize it in the following manner, if I were to
18 summarize it in the following manner, the rent
19 being collected on this unit does not cover the
20 expenses of this unit. The expenses of this unit
21 will show that and I believe we're entitled in
22 this application based on the proofs that will be
23 submitted to have the rent increased to \$962.66 a
24 month.

25 As I read the ordinance, the ordinance

1 in two parts specifically say that for the condo
2 units, there are minimal rents that we're entitled
3 to charge to cover the condo fees, the taxes,
4 reasonable maintenance. We're also allowed to get
5 a fair return on our investment. I think those
6 are the essence of the rent control ordinance.

7 We will go through the figures in detail
8 once the testimony is laid out by your expert, by
9 the accountant. And as I said, I believe we're
10 entitled to minimum increase bumping up the rent
11 to \$962.66. I believe the tenant currently pays
12 \$130.31 a month, which has an annual rental income
13 of \$1,563, that, for lack of a better purpose, not
14 only doesn't cover the condo association fees,
15 doesn't cover even the property taxes on the unit.

16 CHAIRMAN MILAN: Okay. Ms. Rivera.

17 MS. RIVERA: On behalf of the tenant, I
18 can't dispute any of the fees because these are
19 attendant fees to -- or costs rather, monthly
20 costs to the operation and the ownership of this.
21 I will -- the only thing I can, I guess, dispute
22 are the general repairs of 3,600 and the utilities
23 because I don't know that that was ever a part of
24 their prior lease, if they ever had a lease. I
25 don't know that that can be tacked onto them. But

1 just going off of the maintenance, insurance and
2 taxes, I recognize that there is a very deficient
3 monthly income.

4 I am aware, as the board is aware;
5 however, that, you know, in the ordinance, there
6 is a cap on any increases that exceed 15 percent.
7 Now, I know that we went previously on another
8 matter recently, where we increased it to
9 32 percent, which was well under the amount needed
10 to stay -- to make some sort of a profit. And I
11 recognize, however, that the ordinance does say
12 the maximum annual increase from all sources
13 listed under this 334-10 permitted increases shall
14 not exceed 15 percent unless an efficient landlord
15 cannot meet operation expenses or make a fair
16 return on his or her investment. But then the
17 next sentence says a tenant shall not receive an
18 aggregate increase from all sources of more than
19 15 percent any 12-month period. So that is read
20 to mean that, you know, any increase is capped at
21 15 percent.

22 I know that the -- if we take the
23 maintenance, insurance and taxes that comes out to
24 about \$601.07 per month that's needed just to
25 break even. And I think even that is like a

1 500 percent increase. So I, you know, will take
2 testimony from the tenant, we can hear from -- but
3 I think that the board is constrained by the
4 language in the ordinance.

5 MR. MAYEROVIC: I'm not sure about that.
6 I think there's two parts to the ordinance and it
7 specifically says that it can exceed the
8 15 percent if the landlord cannot meet the
9 operating expenses or make a fair return on his or
10 her investment.

11 CHAIRMAN MILAN: Okay.

12 MR. GOODMAN: If I may weigh in? I
13 agree with that interpretation, the statute reads
14 permitted increases shall not exceed 15 percent
15 unless an efficient landlord cannot meet operation
16 expenses or make a fair return on his or her
17 investment. Then it goes on, a tenant shall not
18 receive an aggregate increase from all sources of
19 more than 15 percent for any 12-month period. I
20 think the ordinance is clear that the landlord is
21 entitled to a fair return -- to make a fair return
22 on the investment, and also to be able to meet his
23 or her operation expenses.

24 MS. RIVERA: I think that the last
25 sentence though brings it back and says a tenant

1 shall not receive an increase of -- an aggregate
2 increase form all sources more than 15 percent any
3 12-month period. So that sounds to me like it's
4 saying, okay, this year is 15 percent, next year
5 is 15 percent, and thereafter. I don't think the
6 ordinance allows an increase beyond 15 percent
7 based on the current language. And what
8 they're -- what the applicant is looking for is
9 like a 700 percent increase. And that, I think is
10 repugnant to the ordinance. While it might not
11 be, you know -- I understand the applicant's
12 position and he can't break even. But the
13 ordinance speaks to that. And, unfortunately,
14 it's -- I think we're constrained by that last
15 sentence of Section 334-10(E).

16 MR. GOODMAN: An I would just respond to
17 that both sentences that we're discussing, the
18 first sentence with the 15 percent increase unless
19 an efficient landlord cannot meet operational
20 expenses or make a fair return on his or her
21 investment, that starts with permitted expenses
22 shall not exceed 15 percent, unless. Those
23 sentences contain the word "shall". I think
24 there's a valid dispute in the language, in its
25 interpretation, I think the board is going to be

1 called onto make that determination as to the
2 interpretation of the ordinance language. But it
3 is clear that a landlord is entitled to get a fair
4 return on his or her investment and be able to
5 bring in enough revenue in order to cover the
6 operating expenses.

7 CHAIRMAN MILAN: Anything?

8 MR. MAYEROVIC: I think the board -- I
9 think the board needs to be concerned, the
10 ordinance to make sure -- and the language is very
11 interesting. It talks about unless an efficient
12 landlord cannot meet operating expenses, uses
13 words efficient. That means a landlord comes to
14 the board and says this is my expenses, right, and
15 my expenses exceed the income. The landlord has
16 to do something else, he has to show that he's an
17 efficient landlord. He has to show that he's not
18 tacking on unreasonable expenses to the tenant.
19 And in this application, you will see that we've
20 kept all of our expenses to a bare minimum.

21 CHAIRMAN MILAN: Okay.

22 MS. RIVERA: I mean I concede that the
23 maintenance fees, the insurance, the taxes are all
24 what the language in the ordinance calls
25 reasonable expenses and are normal and recurring

1 expenses. And we know what normal recurring means
2 from other hearings, it's normal that consistently
3 appear every month. So I would argue that, for
4 instance, general repairs, I don't really have
5 information on that too much, but those are not
6 normal and recurring expenses.

7 The ones that are normal and recurring
8 are the association fees, which is the
9 maintenance, insurance, taxes. Maintenance is 335
10 a month, insurance is \$53.16 per month and taxes
11 come out to \$212.91 per month. When we add that
12 up, those normal and recurring expenses total
13 601.07. And I concede that 601.07 is normal and
14 recurring and recognized under the ordinance.

15 I would submit though that based on that
16 subsection E, I think we're constrained to go too
17 far above that. And the ordinance, I guess, you
18 know, corrals us to that amount.

19 MR. MAYEROVIC: I want to hand something
20 out to the board that I prepared. And in all due
21 deference to the board's accountant, I worked with
22 the board's accountant's figures. I have one for
23 my adversary.

24 I wanted to expedite this process and I
25 want to be straightforward with the board and I

1 think that's the best way. And the board's
2 accountant can hear what I'm saying and what I'm
3 doing. And the board's accountant can agree or
4 disagree with my --

5 MS. COLDITZ: I can hear.

6 MR. MAYEROVIC: The board's accountant
7 can agree or disagree with my approach. And what
8 we've done -- I got one more.

9 So I prepared this and I just did the
10 following. The annual rental income on this
11 property, and it's not in dispute, is \$1,563,
12 that's a given. What I did was I took the tax
13 bill for the last four years, I looked -- no, I'm
14 sorry, I did the condominium association bill for
15 the last four years. And everything -- we've
16 given checks and everything to substantiate these
17 expenses. And you will see that the annual
18 association fees are \$4,029.48. That's not in
19 dispute, that's condominium.

20 Now, I wrote another line called annual
21 estimated repairs and management. And if you look
22 at the analysis prepared by Ms. Colditz, what she
23 did is you'll see these expenses that she's
24 calculated, bringing it up to like 21,000 a
25 year -- 11,000 a year -- I'm sorry, like 3,600,

1 3,495. I took a low ball figure, I took a low
2 ball figure lumping in annual estimated repairs
3 and management fees at \$1,500. They've been a lot
4 more because you'll see the total that Ms. Colditz
5 has in her report.

6 I took an average of the four years of
7 property taxes, which is \$2,562.06. These are not
8 disputed. I looked at the MUA sewage fees, I took
9 it for the four years. I took an average of the
10 four years and I got to \$442.34. I took an
11 average of the annual insurance premiums for this
12 unit at \$631.75. So if you add up, if you add up
13 those expenses, it comes out to \$8,265.63.
14 That's -- you're not going to be able to dispute
15 that.

16 In actuality, the average is -- if you
17 look at Ms. Colditz's number, she has \$48,000, if
18 you look at her number in her report for the
19 four years. If you take the 48,000 and divide by
20 four, it comes out to 12,000, so at \$8,265, I
21 brought down the expenses \$4,000 less than Ms.
22 Colditz had on an average.

23 Now, the only thing that Ms. Colditz
24 does not do in her report is -- and I think the
25 ordinance provides it, we're entitled to a fair

1 return on our investment. I have my accountant
2 here -- I'm sorry, I have my client's accountant
3 here, he will testify -- by way of a proffer --
4 that the basis, the cost for this condo unit to my
5 client was \$47,000 and change. So what I did was
6 on the \$47,000 that was invested on this unit, I
7 took a rate of return of 5 percent, not 7 and a
8 half percent, not 10 percent, I took a low rate of
9 return of 5 percent, which gives you \$2,386.65. I
10 will have the accountant testify as to how he came
11 to the basis of \$47,000, the cost of buying the
12 unit.

13 The point of it is that if you look next
14 on the report, the deficit without the 5 percent
15 rate of return is \$9,988.16. And if you factor in
16 the rate of return of 5 percent, it comes out to
17 \$11,551, that's on page two of the report. And if
18 you take the \$11,551.88 and divide it by 12, it
19 comes out to \$962.66.

20 So what I did was I took Ms. Colditz's
21 report, I reduced -- I reduced some of the
22 expenses that she gave us because what we're doing
23 is capitalizing some of the expenses, which inures
24 to the benefit of the tenant, we're not using it
25 as a direct expense. I gave a rate of return of

1 5 percent. And at the end of the day, we would
2 ask for a rent of 962. I just -- if I can ask Ms.
3 Colditz one question.

4 Ms. Colditz, can you hear me?

5 MS. COLDITZ: I can hear you.

6 MR. MAYEROVIC: Do you believe a
7 5 percent rate of capitalization, an ROC is
8 unreasonable?

9 MS. COLDITZ: No, I do not.

10 MR. MAYEROVIC: Is it a fair number?

11 MS. COLDITZ: I know it's a fair number.
12 I came very close to the number that you had, when
13 I sit down and I detail everything out, which I
14 haven't -- I didn't do with this analysis because,
15 you know, some of the stuff I might have approved,
16 the board might not. So until the board approves
17 what can be used and what can't be used, we have a
18 difference of opinion, myself and the tenant
19 advocate. So usually we leave it to the board to
20 make that decision. Once we know what we're going
21 to use, then we would do the analysis. But when I
22 did my numbers, I did the four-year average the
23 way you did it. And my total comes out to
24 projected increase in total rent of everything, I
25 think I got an increase of \$804. So if you add

1 the 132, it's probably going to come to
2 approximately what you have.

3 MR. MAYEROVIC: Right. And I'm using a
4 number -- the association fees is really not
5 negotiable, it's a fixed number. The property
6 taxes is a fixed number. The sewage, I averaged
7 out the four years at 442, you're not going to
8 disagree with me on that?

9 MS. COLDITZ: No. I averaged all of
10 them out. I did it by total, I came to like about
11 \$935 for the new rent.

12 MR. MAYEROVIC: Right. I did the
13 insurance at 631 is not in dispute. The only
14 thing I did --

15 MS. COLDITZ: Absolute not.

16 MR. MAYEROVIC: The only thing I did,
17 which I think is fair, considering all the
18 expenses, I used -- call it a fudge figure, but
19 it's much lower than what their actual was of like
20 incidental repairs and management of \$1,500 for
21 the whole year, which I believe is a fair number.

22 MS. COLDITZ: I've been looking at the
23 numbers, I would believe that to be fair also.

24 MR. MAYEROVIC: So, you know, the
25 analysis is \$962.66. I'm sorry, I'm sorry that in

1 a way that the tenant -- you know, the tenant
2 would have to incur this type of an increase. But
3 we need -- you need, we -- we need to preserve the
4 buildings. We need to make sure that they meet
5 functional. And we're not being -- we're not
6 being, in this application, greedy at all. We've
7 got bare-bones numbers throughout the application.

8 We believe we're entitled to -- we
9 believe that we meet the standard of an efficient
10 landlord because we're not inflating our expenses,
11 even with your accountant's analysis. And it's
12 clear and we are entitled to a fair rate of
13 return, that's in the ordinance. And the
14 ordinance does provide a door that the increase
15 can exceed 15 percent if we meet those standards.

16 MS. RIVERA: I'm just going to reiterate
17 that that number is a 707 percent increase, which
18 is a substantial increase. In any given -- that's
19 just, you know, that's not consistent with what I
20 guess the plan of the rent control ordinance seeks
21 to do.

22 I concede this landlord is not greedy,
23 just the bare minimum. I get it. I understand
24 his plight and I understand his -- but I don't
25 think a 707 percent increase in one shot is what

1 the ordinance contemplates. And I leave it to the
2 board's discretion.

3 MR. MAYEROVIC: If there is an
4 ambiguity, if there is an ambiguity in the way
5 this ordinance is structured, in this case, and in
6 this landlord, it should be construed for the
7 benefit of the landlord.

8 MS. RIVERA: Well, just to table on
9 that, I mean this is a protected tenant, this is
10 an elderly woman with her husband who's also
11 elderly. And so that also has to be considered as
12 well. I recognize that the board does have to
13 increase. I think the board is constrained in
14 that regard to a certain extent.

15 CHAIRMAN MILAN: Do we know -- and this
16 is just a general knowledge question, I'm trying
17 to get a background on how we got here. Why is
18 her income -- why is her rent 136, sounds like?

19 MS. RIVERA: I think it's been that way
20 for a long time. And I can have her testify if
21 you'd like. She's here, she's ready to testify.

22 CHAIRMAN MILAN: Might as well.

23 MR. MAYEROVIC: Can we -- just for the
24 record, can we agree that -- can we agree that my
25 analysis -- that no one is taking issue with my

1 analysis? And can we mark the analysis for the
2 court reporter as exhibit A?

3 MS. RIVERA: I'm not going to take issue
4 with your analysis insofar as it contains the
5 annual insurance, annual taxes, and annual
6 maintenance fees. The sewer fees, I don't know if
7 that's allowed.

8 MR. NG: That's why we have Susan here,
9 she'll have the opportunity.

10 MR. MAYEROVIC: Ms. Colditz, did you
11 factor in sewage fees?

12 MR. GOODMAN: Why don't we let Ms.
13 Colditz testify first --

14 MS. COLDITZ: I did factor in the sewage
15 fees also, because you have to pay those to run
16 the apartment. So those are gonna be fees that
17 you're gonna receive on a quarterly basis.

18 MR. MAYEROVIC: And they're no different
19 than taxes, am I correct?

20 MS. RIVERA: The only reason why I
21 question it is because I don't know if that was
22 built into their lease already because it can't
23 now be built into their lease after the fact.

24 MS. COLDITZ: Okay. That might be
25 different because I don't have the actual lease.

1 So I don't know what the lease says.

2 MS. RIVERA: I don't know that that was
3 an agreement that they had previously that they're
4 supposed to pay that. So I don't know that that
5 can be shoved on them now.

6 CHAIRMAN MILAN: Yeah.

7 MR. MAYEROVIC: It's not being shoved on
8 them --

9 MS. RIVERA: Or --

10 MR. MAYEROVIC: It's not being shoved on
11 them. It's no different than taxes. It's a cost
12 to operate.

13 MS. COLDITZ: It has to be paid.

14 MR. MAYEROVIC: It's still a cost to the
15 landlord.

16 MS. RIVERA: I get it. However, I don't
17 know if the tenant paying the sewer is part of the
18 lease agreement, if you will. If it's not
19 written -- if it's a verbal lease, we have to
20 examine that. But if that was not a part of their
21 lease to pay the sewer, I don't know that they can
22 be asked to pay it now at this juncture.

23 MR. MAYEROVIC: They're not being asked
24 to pay the sewer.

25 MS. RIVERA: Or we can't have it

1 attributed to them.

2 MR. MAYEROVIC: It's no different than
3 taxes. The tenant has a lease, the tenant pays
4 rent. The lease doesn't say you have to pay
5 taxes. Taxes is an imposition imposed by the City
6 and sewage, to the extent that it's a lien, which
7 it is.

8 MS. COLDITZ: Yes.

9 MR. MAYEROVIC: We can agree it's a
10 lien, is no different than taxes. It's not --
11 we're not telling the tenant to pay the sewage,
12 it's an expense that the landlord is incurring to
13 operate the unit.

14 CHAIRMAN MILAN: Okay. Ms. Colditz, I
15 think at this point, it probably would be good if
16 you gave your report, just to get a sense of -- I
17 think we got a good sense of it based on your
18 answers to Mr. Mayerovic. But if you could wrap
19 up or do your report, that would be great.

20 MR. GOODMAN: Hold on one second, Sue,
21 please. So if I may call as the board's witness
22 Ms. Susan Colditz.

23 CHAIRMAN MILAN: Okay.

24 MS. COLDITZ: Okay.

25 MR. GOODMAN: I'll just put on the

1 record that Ms. Colditz is appearing by telephone
2 today. Can everybody hear her?

3

4 (Whereupon, all Board Members indicate
5 in the affirmative.)

6

7 MS. COLDITZ: Can I proceed?

8 MR. GOODMAN: Ms. Colditz, what is your
9 position -- strike that.

10 Ms. Colditz, do you work with the rent
11 leveling board?

12 MS. COLDITZ: Yes, I do.

13 MR. GOODMAN: What is your role with the
14 rent leveling board?

15 MS. COLDITZ: I work on the hardships,
16 the capital improvements, and I determine an
17 analysis and approve or disapprove the expenses
18 and determine what a fair increase would be
19 according to my analysis.

20 MR. GOODMAN: So part of your role with
21 the board is to work on the hardship cases?

22 MS. COLDITZ: Yes.

23 MR. GOODMAN: Did you prepare a report
24 with regard to this case concerning 711 10th
25 Street?

1 MS. COLDITZ: I don't have a written
2 report, but I have my analysis, yes.

3 MR. GOODMAN: Okay. And I'd like to
4 mark this as board's exhibit B-1.

5
6 (Ms. Colditz's analysis marked
7 B-1 for identification.)

8
9 MR. MAYEROVIC: Is that the analysis
10 from today?

11 MS. COLDITZ: Yes.

12 MR. MAYEROVIC: Because there's one that
13 was issued today, I have the one that was issued
14 today. If you want to take a look at it, this one
15 was issued today. Mark this one.

16 MS. COLDITZ: The net expenditures in
17 total of \$43,311.64?

18 MR. GOODMAN: That's correct.

19 MS. COLDITZ: That's the one. And I
20 have allowed certain expenses -- (inaudible) an
21 average of.

22 MR. NG: Susan, when did you send this
23 analysis?

24 MS. COLDITZ: I sent this analysis
25 several times to -- I sent it to Ken today, I sent

1 it to you and Neil. And actually I believe I sent
2 it to the person working with the client.

3 MR. MAYEROVIC: I got it today.

4 MS. COLDITZ: I believe everybody got
5 it.

6 MS. RIVERA: I don't think I got a copy
7 of it today.

8 MS. COLDITZ: I sent another one today
9 just to make sure that Ken had it.

10 MR. NG: The thing is when we receive
11 documentation the same day, the package is already
12 done the day before. It's very hard for us to
13 know what is in the package last minute. So I
14 don't know if Casmila -- my staff worked like days
15 before, not the same day. It's okay, the
16 documents is here now.

17 For the future, we probably -- it would
18 be a good idea to have it a couple days before the
19 meeting.

20 MR. GOODMAN: Sure.

21 MR. MAYEROVIC: Let's mark that.

22 MS. COLDITZ: I sent it. I believe I
23 sent it early Friday or late Thursday, it might
24 have been late Wednesday. The only person I sent
25 today was Ken.

1 MR. NG: Okay.

2 MR. GOODMAN: And you previously had
3 prepared a previous version of this document?

4 MS. COLDITZ: This should be the same
5 one, I haven't changed it since I've been working
6 with the person in charge.

7 MR. NG: That one I received a long time
8 ago, that was the document that we put in the
9 package. She's saying it's the same thing anyway.

10 MS. COLDITZ: It should be. The only
11 thing that I was waiting for from the applicant
12 was certain things I just needed to discuss. And
13 he sent me what I needed and I made a
14 determination on what I have included in here.

15 MR. GOODMAN: Okay. Sue, Ms. Colditz,
16 could you provide the board with a summary of your
17 analysis?

18 MS. COLDITZ: Yes. What I did is I
19 analyzed all four years and I took a grand total,
20 so you could see the total rental income is
21 4,691.16 and then I took the total expenses. And
22 then on the bottom, if you see minus --

23 THE COURT REPORTER: Hold on, Sue. You
24 got to slow down a little bit. And can we get a
25 copy of --

1 CHAIRMAN MILAN: We'll send the --make a
2 copy.

3 MR. MAYEROVIC: I have extra copies.

4 MS. COLDITZ: I allowed the association
5 fees -- I did allow property tax, sewage,
6 insurance.

7 Now, I came down to some of the
8 expenses. I had discussions, the 3,600 for the
9 one year I did not allow, it was all painting. I
10 felt like that was something you would have to do
11 anyway. And it's not consistent to every single
12 year doing painting. So I didn't allow that. And
13 it was another one for lights and another one more
14 for lights that I didn't allow because that would
15 be done as repair and maintenance. You wouldn't
16 be doing it every single year. And so I
17 disallowed some of it and I allowed some of it,
18 pending discussion with the board.

19 And when I get down to the bottom, I get
20 a net expense of 43,311.64. I take that and I
21 minus the 75 percent revenues that's supposed to
22 be met per the ordinance. And my net expenses
23 that I'm allowing the 38,620.48 for the
24 four years, it's an average of 9,655.12. And then
25 I'm going to take that -- and I don't believe this

1 is on the analysis, I did this after, pending
2 whatever changes had to be made. And if we leave
3 everything as I have it, my increase is 804.59.
4 That would be my increase based on my allowable
5 expenses and the revenue that comes in.

6 MR. GOODMAN: And 804.69 over what base
7 figure?

8 MS. COLDITZ: That would be the average
9 for four years, that would be an annual. And then
10 you would divide the 9,655.12 by 12 and that's how
11 you get the 804.59. So that's the monthly
12 increase to the rent.

13 MR. MAYEROVIC: So you take 804 plus the
14 130.31.

15 MS. COLDITZ: I get 937.30, that's my
16 analysis. I don't have it on that paper, Ken,
17 because we usually go through allowables, not
18 allowables. Like the applicant said he added
19 1,500. So I would take out the other one, put the
20 1,500, it's not that much less. I think it comes
21 to like 934, something to that effect. I'd have
22 to do a detail, but it's not going to change it
23 that much.

24 MR. MAYEROVIC: And am I correct that in
25 your analysis you did not include a return on

1 capitalization?

2 MS. COLDITZ: I did not. No, I did not.

3 MR. MAYEROVIC: And if gave you the
4 hypothetical that the basis was approximately
5 47,000, you would agree that a 5 percent rate of
6 return would be about \$2,386?

7 MS. COLDITZ: Yes.

8 MR. MAYEROVIC: And that would --

9 MS. COLDITZ: If they included the rate
10 of return, which I'm not sure -- that would be
11 something the board would have to approve.

12 MR. MAYEROVIC: But you would add that
13 2,386 to the 9,655?

14 MS. COLDITZ: Yes.

15 MR. MAYEROVIC: So you're in the \$11,000
16 range?

17 MS. COLDITZ: Close to what you came up
18 with, yes.

19 MR. GOODMAN: Sue, you're talking about
20 75 percent, can you explain what you mean by that?

21 MS. COLDITZ: In the ordinance, it says
22 that the expenses have to meet the 75 percent of
23 the revenues. And it's obvious his expenses
24 aren't 75 percent of the revenue. So when I take
25 the revenues and take 75 percent minus the total

1 allowable expenses, I get a net of 38,620.48 for
2 the four years. And then I divide that by the
3 four years to get the average annual. And then I
4 take the average annual and divide it by the
5 12 months to get the increase.

6 MR. GOODMAN: And the average annual
7 was?

8 MS. COLDITZ: Without the rate of
9 return, 9,655.12. I think lot of his expenses are
10 very fair. I think some might be argued to take
11 some out and I understand that, too.

12 MR. GOODMAN: Ms. Colditz, are you a
13 CPA?

14 MS. COLDITZ: Yes, I am.

15 MR. GOODMAN: Ms. Colditz, we talked
16 about a lot of numbers, what's your overall
17 assessment of the application based on the numbers
18 that you've presented?

19 MS. COLDITZ: My overall assessment is
20 that the allowable increase, I believe should be
21 allowed is \$804.59 a month, which as the tenant
22 advocate said, that's a huge jump. So that is
23 something the board would have to determine. But
24 when I get the total new rents, it would be
25 \$937.30.

1 MR. GOODMAN: Thank you, Ms. Colditz.
2 Mr. Chairman?

3 CHAIRMAN MILAN: Basically we have the
4 two sets of numbers. I mean I don't know if you
5 want to call your accountant?

6 MR. MAYEROVIC: Unless someone's going
7 to take issue, my accountant is here. He's here
8 in tax season, I want to thank him.

9 CHAIRMAN MILAN: He is.

10 MR. MAYEROVIC: The only thing he would
11 testify is just to the basis of the property, how
12 he calculated the basis of the -- which we submit
13 we paid approximately 47,000. Can he?

14 CHAIRMAN MILAN: Just to the point,
15 since he's here, he might as well.

16 MR. MAYEROVIC: Please come up.

17 CHAIRMAN MILAN: We might as well get
18 his testimony on that point, that way he can go
19 back to staying open until midnight.

20

21 G R E G O R Y A R I Y A N, after having been
22 duly sworn or affirmed, did testify as follows:

23

24 MR. ARIYAN: Gregory Ariyan,

25 G-R-E-G-O-R-Y A-R-I-Y-A-N.

1 MR. MAYEROVIC: Can you tell us your
2 professional experience?

3 MR. ARIYAN: I am accountant, tax
4 preparer. I'm an enrolled agent with the IRS, I'm
5 licensed by the IRS to prepare taxes, which
6 includes cost basis calculations, profit and loss,
7 to submit to the IRS, depreciation, all that
8 stuff.

9 MR. MAYEROVIC: How many years have you
10 been doing that?

11 MR. ARIYAN: Well over 15.

12 MR. MAYEROVIC: Okay. And your
13 professional -- and your educational experience?

14 MR. ARIYAN: I have a bachelor's in
15 accounting and finance, I've been working for
16 30 years. I've worked at various different banks
17 doing different financial calculations and been an
18 accountant my whole life.

19 MR. MAYEROVIC: You're licensed by the
20 Internal Revenue Service to prepare taxes?

21 MR. ARIYAN: Correct.

22 MR. MAYEROVIC: And did you do a cost
23 basis analysis for this condo unit?

24 MR. ARIYAN: I did.

25 MR. MAYEROVIC: And did you come up with

1 a figure?

2 MR. ARIYAN: Yes, correct.

3 MR. MAYEROVIC: What is the figure that
4 you came up with?

5 MR. ARIYAN: The figure I came up with
6 was \$47,725.

7 MR. MAYEROVIC: When you say cost basis,
8 what does that include?

9 MR. ARIYAN: That includes 45,550 for
10 the cost of the tax certificate that was purchased
11 and \$2,175 legal expenses associated with that.

12 MR. MAYEROVIC: So you analyzed this in
13 the sense that the property owner acquired this
14 unit, am I correct, via purchase of a tax sale
15 certificate?

16 MR. ARIYAN: Correct.

17 MR. MAYEROVIC: And in addition to the
18 cost of the tax sale certificate, you added on the
19 legals --

20 MR. ARIYAN: Correct.

21 MR. MAYEROVIC: -- in foreclosing on the
22 tax sale?

23 MR. ARIYAN: Which is allowable by the
24 IRS.

25 MR. MAYEROVIC: And then you also

1 utilized an ROC, what is an ROC?

2 MR. ARIYAN: I consider it return of
3 capital.

4 MR. MAYEROVIC: And you analyzed
5 5 percent; is that correct?

6 MR. ARIYAN: Correct.

7 MR. MAYEROVIC: And you came up with a
8 number?

9 MR. ARIYAN: Yes.

10 MR. MAYEROVIC: And what was that
11 number?

12 MR. ARIYAN: Let me get my glasses,
13 5 percent return of capital would be -- so I used
14 the basis of \$47,725, calculated the 5 percent,
15 calculated return of capital would be \$2,386.25.

16 MR. MAYEROVIC: Okay. I have no further
17 testimony of this witness.

18 CHAIRMAN MILAN: Okay. Thank you very
19 much.

20 MR. MAYEROVIC: Thank you very much. Go
21 back to work now.

22 MR. NG: Chairman, Mr. Milan, if I have
23 to be sworn?

24 CHAIRMAN MILAN: Depends what you're
25 going to do.

1 MR. NG: It's about our ordinance.

2 CHAIRMAN MILAN: I think you do have to
3 be sworn.

4 MR. GOODMAN: I think you should be
5 sworn in.

6

7 K E N N E D Y N G, after having been duly sworn
8 or affirmed, did testify as follows:

9

10 MR. NG: The reason I wanted to say
11 this, if we are following our ordinance, and the
12 ordinance says that it's only allowed 15 percent
13 per year, I'm going to have issues. Like if the
14 board or whatever decision is, like, how much is
15 the tenant paying now?

16 MS. RIVERA: 136.

17 MR. NG: Something one hundred whatever,
18 to 900, 800, look -- that will be, like, I don't
19 know what would be the percentage.

20 MS. RIVERA: 707 percent.

21 MR. NG: If we approve that, we're not
22 following the ordinance.

23 CHAIRMAN MILAN: The ordinance is
24 ambiguous on this point, as I see it. And it's
25 wrong. They have to take one statement or the

1 other out of it because at this point, if we
2 really take it on its face, it's basically saying
3 and, please correct me if I'm wrong, but I see
4 that it says it's 15 percent, unless someone being
5 efficient cannot make any money on that expense,
6 if it doesn't go beyond that. And then it turns
7 around and says, but it can only go up 15 percent.
8 So to me, that is a mistake in there. And as I
9 think our counsel says, we kind of have to decide
10 where --

11 MR. GOODMAN: I agree, the ordinance is
12 inconsistent on its face.

13 MR. NG: That's why I'm giving my
14 statement because I don't want to take more
15 applications and we go and establish tonight or
16 might be in the future that we're allowing more
17 than 15, not 15, 100 percent, whatever percentage.

18 MR. MAYEROVIC: It's not -- I understand
19 your concern. I understand your concern, it's a
20 bona fide concern. But the problem is -- the real
21 problem is think about how my client acquired the
22 property. He acquired the property as a result of
23 a tax sale certificate. That means somebody said
24 I'm just giving up on this. I'm just giving up on
25 this unit.

1 And I'll tell you something else, I'll
2 tell you something else. If you go to page 16 of
3 your ordinance, listen to what it says in page 16.

4 MS. RIVERA: What subsection?

5 MR. MAYEROVIC: On page 16, as to
6 cooperatives and condominiums, the rent charge
7 shall be at least equivalent to the maintenance
8 costs. So it sets a floor, it doesn't say the
9 maximum, it says it's got to at least cover that.
10 So it's anticipating, you know, you're going to
11 have these situations. And the issue is not the
12 percentage of the increase. The issue is the bona
13 fides of the expenses. And we're not even asking
14 for a large rate of return. Even by your own
15 analysis, your own accountant, it's a fair rate of
16 return.

17 CHAIRMAN MILAN: Okay.

18 MS. RIVERA: But I also, you know, it
19 also has to coincide with the fact that she's a
20 senior and we automatically cap that at 2 percent.
21 I'm not saying that 2 percent is applicable here,
22 but I'm just saying keeping in mind that when
23 there's a senior, we take it down a notch.

24 CHAIRMAN MILAN: I am understanding
25 that. I'm trying to get a sense, because

1 unfortunately in this point, I think the ordinance
2 needs to clarify itself a little better because it
3 says in one sentence 15 percent, unless you can't
4 make it. Then it goes back, 15 percent. And
5 that's kind of ambiguous. And, yes, we'll have to
6 make a decision today one way or another. And we
7 do have to take a bunch of factors into account,
8 including the fact that -- and again I would like
9 to understand how the rental income is 130, when
10 it was sold --

11 MS. RIVERA: I can call my client up to
12 testify.

13 CHAIRMAN MILAN: Because otherwise, if
14 you have a normal rent, then obviously we wouldn't
15 have this discussion. But this is troubling us.

16 MR. GOODMAN: I could just add, Mr.
17 Chairman, section E of the ordinance, 334-10, it
18 seems clear to me that the ordinance is designed
19 to enable a landlord, even under rent control, to
20 be able to make money on the investment.
21 Specifically the units that he's purchased and now
22 is renting out. I think it's very clear, I think
23 that's the purpose of the section of the ordinance
24 to make it clear that a landlord is -- has a right
25 to make a profit and basically make money on his

1 investment.

2 CHAIRMAN MILAN: The way I read it is,
3 again, I think they left it ambiguous, probably on
4 purpose, to say kind of what you just did. Let's
5 keep it as low as we can, close to 15, unless you
6 truly, absolutely cannot make anything close to
7 making money.

8 MR. MAYEROVIC: And I'll say something
9 else to you. In Ms. Colditz's analysis, she
10 didn't give us a rate of return in her analysis.
11 She's at my number without a rate of return.

12 CHAIRMAN MILAN: I got that.

13 MR. MAYEROVIC: Because what I did, in
14 my analysis, I reduced operating -- I artificially
15 reduced operating expenses.

16 MS. COLDITZ: Yes.

17 MR. MAYEROVIC: And capitalized -- I
18 don't mean to say capitalize it, but for the
19 future, to throw it in the basis. We didn't throw
20 it in the basis in this application. The only
21 thing we throw in the basis in this application
22 is the actual cost of the tax sale certificate.

23 CHAIRMAN MILAN: I mean because
24 basically if we go 15 percent, we need to
25 understand all the other factors now, but if we

1 went 15 percent on 130.31 --

2 MR. MAYEROVIC: It would be 12 --

3 CHAIRMAN MILAN: -- it's going up 20
4 bucks.

5 MR. MAYEROVIC: Less, less.

6 CHAIRMAN MILAN: 650 --

7 MR. MAYEROVIC: It's going to be \$15.

8 MS. RIVERA: I understand that this
9 is --

10 CHAIRMAN MILAN: 15 percent, 10 percent
11 would be 13.

12 MS. COLDITZ: Close to 20.

13 MR. MAYEROVIC: Almost 20, I'm sorry.

14 MS. RIVERA: I understand that this is
15 an unusual and extraordinary circumstance.

16 However, back to -- I disagree with Mr. Goodman
17 about how this section of the ordinance reads.

18 Because, again, that sentence would not have been
19 at the end if it was not meant to rein in and say
20 notwithstanding what I just said before, it can't
21 go more than 15 percent any 12-month period.

22 So I don't think that that sentence
23 should be discarded. I think it's there for a
24 reason. And I think that, you know, if there's a
25 departure from the 15 percent, that would be a

1 special circumstance. But I think that that last
2 sentence is meant there to put constraints on any
3 increases. So I don't think it's -- yes, it's
4 contradictory to the preceding sentence, but I
5 don't think it's there for nothing.

6 CHAIRMAN MILAN: I agree. I think
7 it's -- and, again, I said that when I was backing
8 up what Mr. Goodman said. Basically, I think it's
9 there to say you can go over, but try to stay as
10 close as you can to the 15. And I know we used it
11 in the case not that long ago, but we went to
12 about 30 percent. And we say, okay, this is the
13 way it is. But now we're talking -- and I can
14 understand the fear of the administrator, all of a
15 sudden he has cases with 700 percent increases.
16 Not sure that it would happen that much, but I
17 don't think we'll ever have cases at this level.
18 But, you know, still I understand that that is not
19 what you want to open the door to.

20 MR. NG: This is going to be the case, I
21 will speak to the administration to review the
22 ordinance.

23 CHAIRMAN MILAN: I think they should.

24 MR. NG: I already did. It's pending
25 because no way --

1 CHAIRMAN MILAN: Because I think by the
2 fact that it kind of leaves it open -- and I
3 understand why they did, why they did it, it makes
4 sense. It's almost trying to say we understand
5 that there might be some cases where you can't be
6 held by this, but stay as close as you can. I got
7 that.

8 But, yeah, in this case, unless you're
9 going with a very high level, it doesn't really do
10 any --

11 MR. GONZALEZ: I need 30 seconds.

12 CHAIRMAN MILAN: Let's ask the lady some
13 questions. I think it would be germane. We're
14 trying to be fair to everybody and see --

15 MR. GOODMAN: Mr. Chairman, can Ms.
16 Colditz leave?

17 CHAIRMAN MILAN: Does anyone -- Mr.
18 Mayerovic, do we need Ms. Colditz?

19 MR. MAYEROVIC: I don't need Ms. Colditz
20 anymore. Thank you.

21 MS. COLDITZ: You can always call me
22 back if you need to me.

23 CHAIRMAN MILAN: Thank you very much,
24 Ms. Colditz. I'll let you handle it.

25

1 C A R M E N P. R O D R I G U E Z, after having
2 been duly sworn or affirmed, did testify as
3 follows:

4

5 MS. RODRIGUEZ: Carmen P. Rodriguez.

6 C-A-R-M-E-N R-O-D-R-I-G-U-E-Z.

7 MS. RIVERA: Ms. Rodriguez, where do you
8 currently live?

9 MS. RODRIGUEZ: I live at 711 10th
10 Street, Apartment 3L, Union City, New Jersey
11 07087.

12 MR. NG: You can speak in Spanish.

13 MS. RIVERA: How long have you lived
14 there?

15 MS. RODRIGUEZ: I've been living there
16 since '88.

17 MS. RIVERA: And what is your current
18 monthly rent?

19 MS. RODRIGUEZ: Right now, it's \$132.80
20 this month.

21 MS. RIVERA: And how long have you paid
22 that rent?

23 MS. RODRIGUEZ: This rent, I've been
24 paying for four years.

25 MS. RIVERA: Okay. And what was your

1 rent prior?

2 MS. RODRIGUEZ: Before, I paid 384.
3 They said that it was -- I was overpaying, they
4 reduced it to this number.

5 MS. RIVERA: Okay. And who do you
6 reside there with?

7 MS. RODRIGUEZ: Me and my husband. My
8 husband is very sick at this time. He doesn't
9 walk, he doesn't talk, nothing.

10 MS. RIVERA: And how old are you both?

11 MS. RODRIGUEZ: My husband is 78 and I
12 am 66.

13 MS. RIVERA: Okay. I have nothing
14 further for her.

15 MR. MAYEROVIC: Just one question. You
16 went to the rent office and applied for a rent
17 reduction; is that correct?

18 MS. RODRIGUEZ: Yes. They sent me a
19 letter saying that I was overpaying.

20 MR. MAYEROVIC: And you were paying?

21 MS. RODRIGUEZ: Supposedly my rent was
22 supposed to be \$100, and \$40 more of rent. I
23 don't know how they got that number. Never did
24 any repairs. Last year, the whole year we had
25 without heat. We didn't have heat the whole year,

1 and that's why my husband got sick.

2 MR. MAYEROVIC: I want to ask you a
3 question. Am I correct they put a new heating
4 system in your apartment?

5 MS. RODRIGUEZ: This year.

6 MR. MAYEROVIC: Am I correct?

7 MS. RODRIGUEZ: In May.

8 MR. MAYEROVIC: And am I correct that
9 you had an older type heating system, which was a
10 stove and a separate unit. And they put a whole
11 new unit in with a new stove; am I correct?

12 MS. RODRIGUEZ: Yes. But this year,
13 May.

14 MR. MAYEROVIC: In May in 2023?

15 MS. RODRIGUEZ: Um-hum.

16 MR. MAYEROVIC: Right. And you also got
17 new windows?

18 MS. RODRIGUEZ: Yes.

19 MR. MAYEROVIC: Okay. Nothing further.

20 CHAIRMAN MILAN: Okay. Mr. Goodman,
21 anything?

22 MR. GOODMAN: No, thank you. I have no
23 questions.

24 MR. NG: I have to say something just
25 for the record, because I know the tenant

1 mentioned that she received a letter reducing the
2 rent. The only -- my staff, Francois, Casmila,
3 and Kenny, the only way they can send a letter
4 reducing or increasing is when the tenant come to
5 the office and ask for a legal rent calculation.
6 If she received a letter saying that you may be
7 paying more, this is the regular letter that the
8 administration, my office, sent to the entire city
9 asking tenants saying if you believe you're paying
10 more than what you're supposed to be paying,
11 please pass by rent control to see Kennedy, see
12 one of my staff.

13 MS. RODRIGUEZ: That was it.

14 MR. NG: We don't send letters.

15 MR. MAYEROVIC: I know, it's okay.

16 MR. NG: For the record, for the clarity
17 of the tenant.

18 MR. MAYEROVIC: Nothing nefarious, it's
19 done in the normal course. But there was a rent
20 reduction, substantial.

21 CHAIRMAN MILAN: Let me try to get a
22 clarification and maybe it's from your side. I
23 guess there was a tax issue with the prior
24 landlord and they put this building on sale?

25 MR. MAYEROVIC: This unit.

1 CHAIRMAN MILAN: This unit. How many
2 units did -- you're under rent control, so I'm
3 trying to see --

4 MR. MAYEROVIC: This is the only one.

5 CHAIRMAN MILAN: That's all they own?

6 MR. MAYEROVIC: We only own one of the
7 units. I have my client.

8 CHAIRMAN MILAN: It's a condo, it's
9 under rent control --

10 MR. NG: Yes.

11 CHAIRMAN MILAN: That's the way it
12 works. I wasn't sure about --

13 MR. NG: Even three, if you don't live
14 in one of them, then you would be.

15 CHAIRMAN MILAN: You only have one, then
16 that's it.

17 MR. NG: It will be.

18 CHAIRMAN MILAN: Unless they live in
19 one -- if they have two, but live in one, then you
20 don't --

21 MR. NG: That's a different story.

22 CHAIRMAN MILAN: Okay, got it.

23 MS. RODRIGUEZ: They never told me.

24 CHAIRMAN MILAN: Okay. And because they
25 were kind of almost letting it go because they

1 felt they couldn't maintain it, that's why the
2 sale came out or whatever.

3 MR. MAYEROVIC: This was an older
4 apartment. I have my client here. This was an
5 older apartment. It's been new heating system,
6 new windows, you know. We've done, you know, what
7 we need to do. So it really is a habitable place.
8 There was electrical work and you see the
9 expenses. How did we get to 38 -- to the adjusted
10 figure of 38,000.

11 CHAIRMAN MILAN: And they were looked at
12 by the accountant, so I'm going to go with that.
13 How long -- and again you may have said at the
14 beginning?

15 MR. MAYEROVIC: Four years.

16 CHAIRMAN MILAN: The gentleman has had
17 it.

18 MR. MAYEROVIC: Four years we owned the
19 unit.

20 CHAIRMAN MILAN: Hang on, if she's
21 going --

22 MS. RIVERA: No.

23 CHAIRMAN MILAN: Okay. Hang on.
24 Anything else that either side wants to put
25 through?

1 MR. MAYEROVIC: Just for the record,
2 just for whatever purpose it is, I just want to
3 mark the two documents. Can we just mark the two
4 documents, we have her report just --

5 CHAIRMAN MILAN: This is what you're
6 talking about?

7 MR. MAYEROVIC: Mark that as P-1. Let
8 me mark that P-1.

9 MR. GOODMAN: That's fine.

10 MR. MAYEROVIC: Let's call it A-1.

11

12 (Document marked A-1 for
13 identification.)

14

15 MR. GOODMAN: And the board.

16 MR. MAYEROVIC: We'll do Ms. Colditz's
17 report as B-1.

18 CHAIRMAN MILAN: Fine.

19 MR. MAYEROVIC: I'll get you sets of
20 copies.

21 CHAIRMAN MILAN: I think we have enough.

22 MR. MAYEROVIC: I prepared.

23 CHAIRMAN MILAN: Okay. Tenant advocate,
24 do you have anything else like as far as numbers
25 that you might see your client being able to?

1 MS. RIVERA: I've spoken to my client
2 and, you know, she's of the position that what the
3 law allows is what she will pay.

4 CHAIRMAN MILAN: Okay. I make a motion
5 that we close testimony and go into deliberations.

6 MR. NG: Motion was made by our
7 chairman, Juan Milan.

8 COMMISSIONER COLON: I second it.

9 MR. NG: Seconded by Commissioner Rosana
10 Colon. Roll call.

11 Commissioner Norma Guevara.

12 COMMISSIONER GUEVARA: Yes.

13 MR. NG: Commissioner Ydaly Pozo.

14 COMMISSIONER POZO: Yes.

15 MR. NG: Commissioner and Vice Chairman
16 Sandra Vasquez.

17 VICE CHAIRPERSON VASQUEZ: Yes.

18 MR. NG: Commissioner Rosana Colon.

19 COMMISSIONER COLON: Yes.

20 MR. NG: Chairman Juan Milan.

21 CHAIRMAN MILAN: Yes.

22 MR. NG: Motion has passed.

23 CHAIRMAN MILAN: Okay. This one's
24 tricky, I'm not going to say that it isn't. It's
25 a tough one because there's an ambiguity in the

1 ordinance. And usually because our margins are a
2 lot bigger in the couple times that we've hit it,
3 we can say, okay, this is what we think they're
4 saying and let's go with the lowest we can because
5 we have to stay very close to 15. But it's always
6 enough that you can -- because the margin of what
7 the current rent is gives you enough leeway that
8 at least expenses are being paid.

9 Here, we have an extra factor that I
10 find tough in the sense that you have tenants who
11 really can't go above that much of what they are
12 doing due to health reasons and everything else.
13 I mean is there some -- you might know this one,
14 Mr. Ng, is there some program or something that
15 covers or can be used when both applicants are
16 senior citizens I guess?

17 MR. NG: You mean to help to pay the
18 rent?

19 CHAIRMAN MILAN: Is there some federal
20 or state or anything or program that you know of
21 that can --

22 MR. NG: The only thing that I know that
23 she could be welcome to apply for housing for
24 senior citizen buildings when they have
25 availability. And they have a large list.

1 CHAIRMAN MILAN: Waiting list.

2 MR. NG: And I don't know about the
3 circumstances when you have a very ill person in
4 the family, but --

5 CHAIRMAN MILAN: That's it, there's no.

6 MR. NG: Okay.

7 CHAIRMAN MILAN: That's a housing, that
8 she would have --

9 MR. NG: Not from the city. The city
10 can help one month, but not --

11 CHAIRMAN MILAN: That's not --

12 VICE CHAIRPERSON VASQUEZ: What about
13 utilities, utilities, is that also included?

14 MR. MAYEROVIC: No, we didn't. In our
15 calculations, we did not.

16 MS. RIVERA: She pays for her own.

17 CHAIRMAN MILAN: I was assuming that she
18 was, yeah. I'm assuming she's paying for her own
19 utilities, I'm assuming. I'm not sure about
20 water, but that might be there too.

21 MR. NG: Mr. Milan, I'm sorry, when she
22 was paying 300 something before the decrease in
23 the rent, was she able to pay that amount? I
24 don't know how much.

25 MS. RODRIGUEZ: 384 I was paying.

1 MR. NG: Was she able to pay on time?

2 MS. RODRIGUEZ: We had to pay because
3 there was no choice.

4 CHAIRMAN MILAN: That's good. That's
5 good because, yeah, that's kind of the way I'm
6 thinking, is what is the most that she can pay. I
7 asked tenant advocate, she gave me the answer that
8 whatever the law permits.

9 In this case, again, I don't think we
10 can just go to 15 percent, \$20 increase, I don't
11 think is going to help the landlord much. And at
12 the same time, I believe as Mr. Goodman says, that
13 at this point, we do have a bit of a leeway. It
14 would be nice if it was one way or the other in
15 the ordinance. And I would recommend that that is
16 suggested to the city father's, not sure that
17 they'll follow, but they have the right. And they
18 might want to leave it in this sense to give
19 themselves some flexibility. But cases like this
20 show that it could also put us in a kind of a
21 quandary as to what we do.

22 MR. NG: Exactly.

23 CHAIRMAN MILAN: So I would suggest
24 that. And I think Mr. Goodman kind of suggested
25 that also.

1 MR. GOODMAN: I would agree, yes.

2 CHAIRMAN MILAN: Yeah. But in this
3 case, I'm trying to go with what's the most that
4 the lady and her husband can pay. And because we
5 do think that if we put the landlords against the
6 wall, we might end up with the same situation that
7 had them buy the building is I can't function
8 without it. And that's not good for anybody. I
9 think that what Mr. Ng just mentioned with the
10 most that they can -- they have already paid 384,
11 I think that's kind of the area where we can land.
12 But even that is -- what is the percentage for
13 that? Even that, we're talking 200 percent.

14 But she has paid that before, we know
15 that the landlords have a genuine, approved by our
16 accountant, hardship application and that makes
17 sense. I'm going to go with putting her back on
18 385, just not to worry about the cents. And I
19 realize that that is a big number, but we have
20 seen them be able to pay. And that gives at least
21 some help to the landlord. Although, I realize
22 it's not probably enough to even pay some of the
23 fees that the condominium does. But we have to
24 stay close to as much as we can to the 15 percent.
25 And yet we do have the leeway, in some cases,

1 where efficient and they've been proven to be
2 efficient, based on our accountant's review.

3 I'm going to go -- and, again, please
4 fight me hard on this one because I'm totally
5 going on what I can do here. But I'm -- I run out
6 of ideas because of the situation.

7 VICE CHAIRPERSON VASQUEZ: It's not much
8 to work with.

9 CHAIRMAN MILAN: The persons we have in
10 front there, I don't have much to work for a deal
11 or a negotiation between the parties obviously.
12 Otherwise, we wouldn't be here, because I would
13 assume that counsel would have come to an
14 agreement before. So I'm going to say 384. I
15 don't know, please fight me.

16 COMMISSIONER GUEVARA: That's fine.

17 CHAIRMAN MILAN: This one, I'm kind of
18 trying to pull it together.

19 VICE CHAIRPERSON VASQUEZ: We don't have
20 a lot of room to work with, I agree.

21 MS. RODRIGUEZ: So it would be more than
22 15 percent? We're senior citizens. My husband is
23 really bad shape, I have to pay a lot of medicine.

24 CHAIRMAN MILAN: I understand.

25 MS. RODRIGUEZ: He's in really bad

1 shape.

2 CHAIRMAN MILAN: We understand that it's
3 a big expense, but we also have to understand the
4 landlord has to be able to pay their -- I mean if
5 it were multiple units that they had bought, you
6 could see that. I would like to see then the
7 whole picture and see whether economically it
8 might, but in this case, it's one, so...

9 MS. RODRIGUEZ: Can I say something?

10 CHAIRMAN MILAN: Yeah, I'll let her.

11 MS. RODRIGUEZ: The attorney, the prior
12 attorney, Regina, \$6,000 we paid and my husband is
13 so sick, we won't take the money. He said no,
14 leave it like that and we'll pay the rent that
15 rent control permitted us to pay because we
16 know -- my husband is sick for a long time. He
17 has dementia and Alzheimer's, he's very sick.

18 CHAIRMAN MILAN: Was there any -- as far
19 as you know, I realize I'm asking this out of the
20 blue, was there a settlement like that?

21 MR. MAYEROVIC: We never -- if she wants
22 to move out -- if she wants to move out, I would
23 talk to Christina, I would talk to Christina --
24 I'm sorry, Ms. Rivera. I would talk to Ms. Rivera
25 if she wants to move. But I wouldn't want you to

1 rule based on the discussions on the table.

2 So what I would say is carry this, you
3 know, carry this for a month, if you want to -- do
4 you want -- I can begin discussions with Ms.
5 Rivera.

6 MS. RIVERA: About what? About a move
7 out?

8 MR. MAYEROVIC: If she wants to move
9 out.

10 MS. RIVERA: I don't think that's what
11 she's looking for.

12 MR. MAYEROVIC: What was she saying.

13 MS. RIVERA: She was saying there was a
14 calculation that when the rent was reduced, there
15 was a calculation of an overcharge of about \$6,000
16 that she never pursued. But that now she's asking
17 about it.

18 MR. MAYEROVIC: I don't know what's
19 on -- that's what she's talking about. Just make
20 your ruling then. If that's the case, just rule
21 whatever you have to rule and we'll deal with it
22 however -- I'm not -- I've said my piece.

23 CHAIRMAN MILAN: I understand.

24 MR. MAYEROVIC: You've been very
25 gracious, you've listened to me. I think you

1 fully comprehend. I think you understand the
2 issues that are involved. I wouldn't want to be
3 in your shoes making the decision.

4 CHAIRMAN MILAN: I don't like being in
5 mine.

6 MR. MAYEROVIC: I wouldn't want to be in
7 your shoes tonight making decisions either way. I
8 understand. We'll deal with it once you've made
9 your ruling.

10 CHAIRMAN MILAN: I understand. That's
11 my motion. Unless everyone, you want to disagree
12 with it, I'm fine with it. I think it's --
13 obviously, the case is complex enough that I can
14 see you go one of three ways and still be kind of
15 valid, based on the evidence we have here.

16 COMMISSIONER POZO: I second it.

17 VICE CHAIRPERSON VASQUEZ: I don't
18 disagree.

19 CHAIRMAN MILAN: Nothing? You're going
20 with that, you think that's a fair amount.

21 Okay. I have a motion that we raise it
22 to \$384, based on prior experience that they have
23 been able to pay that amount. We realize that's a
24 burden on them and that's why they had originally
25 come to ask for -- to see if there was a rent that

1 was less. We realize that the ordinance does say
2 that it should only be 15 percent, but it does
3 open a door saying if an efficient landlord cannot
4 make a return on that investment, then the 15 may
5 not be the end all number.

6 So based on that, we're making a motion
7 that we're going to use \$384.

8 MR. NG: So a motion was made by our
9 chairman and I believe Commissioner Ydaly Pozo
10 seconded it. Okay.

11 COMMISSIONER COLON: She's asking if
12 they can increase --

13 CHAIRMAN MILAN: Let's do the roll call.

14 MR. NG: Commissioner Norma Guevara.

15 COMMISSIONER GUEVARA: Yes.

16 MR. NG: Commissioner Ydaly Pozo.

17 COMMISSIONER POZO: Yes.

18 MR. NG: Commissioner and Vice Chairman
19 Sandra Vasquez.

20 VICE CHAIRPERSON VASQUEZ: Yes.

21 MR. NG: Commissioner Rosana Colon.

22 COMMISSIONER COLON: Yes.

23 MR. NG: Chairman Juan Milan.

24 CHAIRMAN MILAN: Yes.

25 MR. NG: Motion passed.

1 MR. MAYEROVIC: I understand from the
2 statute that it takes effect 30 days once the
3 resolution is passed?

4 CHAIRMAN MILAN: Um-hum.

5 MR. MAYEROVIC: I would ask there will
6 be a formal resolution on this item?

7 CHAIRMAN MILAN: Are you going to write
8 a resolution on this, Mr. Goodman?

9 MR. GOODMAN: I'll speak with Neil about
10 that.

11 MR. MAYEROVIC: Just -- I would ask for
12 a resolution, a formal resolution. So I can do
13 whatever I have to do.

14 CHAIRMAN MILAN: Of course.

15 MR. NG: It will be formal.

16 MR. MAYEROVIC: Thank you very much.

17 CHAIRMAN MILAN: Thank you. Appreciate
18 it.

19 MR. NG: Don't go away, we have another
20 item, just to approve a resolution from a previous
21 meeting.

22 MR. GOODMAN: Thank you.

23 MR. MAYEROVIC: Thank you very much.

24 * * * *

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1 **RESOLUTION:**

2
3 MR. NG: So Neil asked me to finalize
4 the meeting with a previous case resolution to be
5 approved by the board to take a couple minutes and
6 go over it. And this is about the 218 New York
7 Avenue, Apartment 10, Union City, New Jersey, rent
8 determination appeal. So it's a resolution to be
9 approved.

10 CHAIRMAN MILAN: Was anyone not here on
11 October 28th, on the meeting in October?

12 I make a motion that we accept the
13 finding of fact resolution for 218 New York
14 Avenue, Apartment 10, based on a decision that was
15 rendered on January 8, 2024.

16 MR. NG: So motion was made by our
17 chairman, Juan Milan.

18 COMMISSIONER COLON: I'll second it.

19 MR. NG: Second by Commissioner Rosana
20 Colon. Roll call.

21 Commissioner Norma Guevara.

22 COMMISSIONER GUEVARA: Yes.

23 MR. NG: Commissioner Ydaly Pozo.

24 COMMISSIONER POZO: Yes.

25 MR. NG: Commissioner and Vice Chairman

1 Sandra Vasquez.

2 VICE CHAIRPERSON VASQUEZ: Yes.

3 MR. NG: Commissioner Rosana Colon.

4 COMMISSIONER COLON: Yes.

5 MR. NG: Chairman Juan Milan.

6 CHAIRMAN MILAN: Yes.

7 MR. NG: Motion has passed.

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OTHER BUSINESS:

CHAIRMAN MILAN: I make a motion that we open the public session of our meeting.

MR. NG: Motion was made by our chairman.

VICE CHAIRPERSON VASQUEZ: I'll second that.

MR. NG: Second by vice chairman Sandra Vasquez. Roll call.

Commissioner Norma Guevara.

COMMISSIONER GUEVARA: Yes.

MR. NG: Commissioner Ydaly Pozo.

COMMISSIONER POZO: Yes.

MR. NG: Commissioner and Vice Chairman Sandra Vasquez.

VICE CHAIRPERSON VASQUEZ: Yes.

MR. NG: Commissioner Rosana Colon.

COMMISSIONER COLON: Yes.

MR. NG: Chairman Juan Milan.

CHAIRMAN MILAN: Yes.

MR. NG: Motion has passed.

CHAIRMAN MILAN: Are there any members of the public that would like to make any statements, ask any questions or anything like

1 that at the moment? Seeing no comments, I'll make
2 a motion to close the public session.

3 COMMISSIONER POZO: I'll second it.

4 MR. NG: Roll call.

5 Commissioner Norma Guevara.

6 COMMISSIONER GUEVARA: Yes.

7 MR. NG: Commissioner Ydaly Pozo.

8 COMMISSIONER POZO: Yes.

9 MR. NG: Commissioner and Vice Chairman
10 Sandra Vasquez.

11 VICE CHAIRPERSON VASQUEZ: Yes.

12 MR. NG: Commissioner Rosana Colon.

13 COMMISSIONER COLON: Yes.

14 MR. NG: Chairman Juan Milan.

15 CHAIRMAN MILAN: Yes.

16 MR. NG: Motion has passed.

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ADJOURNMENT :

CHAIRMAN MILAN: I make a motion to adjourn.

MR. NG: Motion to adjourn.

VICE CHAIRPERSON VASQUEZ: I second that, too.

MR. NG: Motion all in favor to adjourn the meeting?

(All Board Members indicate in the affirmative.)

(Whereupon the meeting was adjourned at 9:00 PM.)

C E R T I F I C A T E

I HEREBY CERTIFY that the foregoing is a true and accurate transcript of the testimony and proceedings as taken stenographically by me at the time, place, and on the date hereinbefore set forth.

SUSAN BISCHOFF, CCR, RPR
LICENSE NO. 30XI00233700